



Secured Lending

You need sound advice.

The essence of secured lending is security. We understand the credit process and we understand the role which the acceptance of collateral security plays in a lender's analysis of credit risk.

We provide comprehensive services to financial institutions, corporations, municipalities, investors and others involved in commercial lending. We understand the complex business world in which lenders operate and the intricate legal framework which they face.

Financial Institutions

We represent banks and other lending institutions, companies and individuals seeking financing as well as businesses otherwise engaged in commercial transactions, each in a wide variety of ways.

Multi-Party

We provide advice and assistance in the structuring of complex multi-lender transactions, multi-currency financing, acquisition loans, multi-borrower facilities and syndicated credits.

In addition to closing loans, our lawyers are often involved throughout the life of a credit relationship. As businesses expand, we advise and represent our clients on additional financing options.

Equipment Finance

If you sell equipment, part of your sales approach may be the provision of equipment finance. Used as a selling tool, vendor finance can be an excellent means of securing new business and meeting customer needs. It can also be a minefield of potential losses and long-term headaches.

We have helped numerous businesses set up, audit and maintain their equipment finance portfolio. From staff training, to document design, to security registrations and follow-up, we can help you minimize risk, automate processes, maximize staff resources and put your focus back on customer service and sales.

When Things Go Wrong

We will be there when things go wrong. When they do, timely, conservative and accurate advice is the best tool you can have. With troubled credit, we help structure work-outs and provide advice concerning the legal issues, litigation options and business opportunities involved.